

Message Text

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ACTION EB-07

INFO OCT-01 ARA-06 IO-10 ISO-00 AGR-05 CIAE-00 COME-00

INR-07 LAB-04 NSAE-00 RSC-01 SP-02 STR-01 TRSE-00

CIEP-01 FRB-01 OMB-01 SS-15 NSC-05 L-02 TAR-01 AF-06

EA-06 EUR-12 NEA-09 OIC-02 PA-01 USIA-06 /112 W

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P R 172205Z JAN 75

FM AMEMBASSY SAN SALVADOR

TO SECSTATE WASHDC PRIORITY 7217

INFO USMISSION GENEVA

LIMITED OFFICIAL USE SAN SALVADOR 0204

E.O. 11652 - N/A

TAGS: ETRD, ES

SUBJ: US/GOES BILATERAL TEXTILE NEGOTIATIONS

REF: STATE 10980 AND PREVIOUS

GENEVA FOR PHELAN

1. ACCORDING TO AVAILABLE INFORMATION GOES DELEGATION WILL BE FORMALLY HEADED BY DEPUTY FOREIGN MINISTER RICARDO CASTANEDA. CHIEF NEGOTIATOR EXPECTED TO BE CARLOS CORDERO D'AUBUISSON, DIRECTOR POLITICAL AFFAIRS FONOFF. OTHER DELEGATES INCLUDE SUBSECRETARY ECONOMY FOR INTEGRATION AND INTERNATIONAL ECONOMICS CARLOS VALENCIA VALLADARES, ALFREDO MILIAN - DIRECTOR, SALVADORAN INSTITUTE FOR FOREIGN TRADE AND ALFONSO ROCHAC OF DEVELOPMENT BANK. JOAQUIN CHRIST, PRESIDENT TEXTILE INDUSTRY UNION (UIT) WILL BE ONE INDUSTRY ADVISOR. FINAL DELEGATE AND ADVISOR LIST AND BIO DATA WILL BE AVAILABLE ON ARRIVAL.

2. SESSIONS NOW PLANNED FOR JANUARY 22 - 24 IN FOREIGN
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MINISTRY TO BE HELD IN ENGLISH. WORKING LUNCHEONS

SCHEDULED FOR ALL THREE DAYS - JAN 22 HOSTED BY FONOFF,
JAN 23 BY MINISTRY ECON AND JAN 24 BY UIT. SUGGESTED
SCHEDULE OF SESSIONS 10 - 12 AND 3 - 6 DAILY BUT READILY
CHANGEABLE TO SUIT US PREFERENCES.

3. INFORMAL CONTACTS SUGGEST GOES VERY MUCH AWARE MANAGUA
AGREEMENTS (SEE USIS WIRELESS FILE 22 OCT). SALVA-
DORAN INDUSTRY ALSO PUSHING VERY HARD FOR UNREALISTICALLY HIGH
QUOTAS BUT GOES RESISTING PRESSURE. GOES IS INTERESTED IN
MAXIMIZING BUILT IN YEARLY GROWTH RATE (7 PERCENT MEN-
TIONED) AND INCREASING BETWEEN CATEGORY FLEXIBILITIES WITHIN
OVERALL LIMITATIONS. AS IN MANAGUA GOES CONCERNED ABOUT POSSI-
BILITY HISTORIC EXPORT LEVELS WILL BE USED TOO STRICTLY IN
DISCUSSIONS OF QUANTITY AND CITES AS REASONS A) SALVADORAN TEX-
TILE EXPORTS GROWING RAPIDLY ESPECIALLY OF PRODUCTS FROM DOMES-
TIC COTTON; B) GOES STRONGLY PUSHING DRAW-BACK INDUSTRIES (NET
EXPORTERS) FOR EMPLOYEMENT AND DEVELOPMENTAL REASONS; C) EXPORTS
IN LATE 1974 AND 1975 UNUSUALLY LOW DUE DEPRESSED WORLD DEMAND
NOT TYPICAL OF RECENT HISTORY OF INDUSTRY; D) SALVADORAN INVEST-
MENTS IN 1974 AND 1975 IN TEXTILE PLANT AND EQUIPMENT UNUSUALLY
HIGH (\$28 MILLION) AND MUCH BASED ON (PERHAPS UNREALISTIC) PRO-
JECTIONS OF SALES TO US.
MOSKOWITZ

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Message Attributes

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Disposition History: n/a
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